

# Concept - Personalization

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## Scope for 5.3

### First steps for personalization are

- Implicit personalization (unknown person, e.g. geo-location, device)
- Explicit personalization (known user with profile)
- Segmentation of visitors based on categories, visit data, user profiles
- Serve content based on segment
  - Using dynamic components / page variants
- Pages/components show contents from pools
- Great previews
- Simple impersonation

### What it will not be in

- No behavior analysis
- Complex content tools
- Better editors for authors

## Terminology

**Trait:** One aspect/criterion of the personalization, i.e. time of day, user profile, location, category or a combination of the before. A trait should/will be taggable to any content.

**Constraint:** A condition where a trait has a specific value (or value range).

**ConstraintSet:** A condition where multiple traits have a specific value (or value range).

**Segment (audience):** A single constraint or a set of constraints.

**Segmentation:** The process of combining/assembling traits into a segment.

**(Page) Variant:** A variant of a page associated with a segment. Such a page will always have a master-page.

**Variation** (template variation): A variation of a template, see: [Configuring variations in a page template](#).

## Implementation

### Trait

- Most atomic facet/characteristic/property relevant for segmentation
- Will consist of a POJO **class**
- **TraitDetector** will implement a **Filter** and will reside somewhere in the **filter chain** (depending on needs)
  - Stores instance of Trait class in TraitCollector
    - or to put it differently: a **Value** of a **Trait**
  - One separate filter per trait (and not a delegating super filter)
- **TraitVoter** decides whether current request "matches"
  - evaluator for traits (more specific: for trait classes)
  - might extend AbstractTraitVoter (that requires TraitCollector)
  - is used to "build" a **constraint**



#### Example trait

- **Trait** Country
- **TraitDetector** in FilterChain will use GeoIP database to resolve country of visitor by his IP address
- Will store *Country("ch")* in TraitCollector
- **TraitVoter** (a **constraint**) returns true if country in TraitCollector is "ch", false if it's another country



#### Notes

Possible default TraitVoters:

- Current user's preferences for categories matches selected categories on page
- Current visitor's device matches channels of page/page variant



#### Questions

How to persist voters in config:

- `info.magnolia.ui.form.field.transformer.Transformer`

### (UI) elements of a traits

- an associated UI element (custom control) to create a **trait voter** (constraint)
  - to assemble them in a ConstraintSet or segment
  - to target contents for this specific category
- and another UI element (custom control) to create a **value** of a **trait** (for impersonation)
- relevant input of user is a value or an interval of a specific type (date, string, long) (operator: = < > <= >= ≠)
- label that gives an idea of what the trait voters "evaluates" `String.format("Country = '%s'; %s", "ch", "Switzerland")`
  - use `i18nizer`?

### TraitCollector

- Simple map to "collect" all trait instances of one request/visit
  - This map can only contain one instance of a specific trait

- See: [Concept - Personalization - AggregationState vs. @Injected + @LocalScoped new object \(TraitCollector\)](#)

## ConstraintSet

- A set of (multiple) constraints
- Consists of a **VoterSet** and thus multiple **Voters**
- **ConstraintSet** will be stored at page variant's level (for ease of activation)
- **ConstraintSetRegistry** registers all ConstraintSets upon module startup
- Are managed by the system (in contrast to a segment, which is user-manager in a SegmentationApp)

### Example

- Adding a date constraint to a page that is already associated with a segment (i.e. campaign page)
  - Will result in a ConstraintSet (segment AND date)

### Notes

- We need a register for ConstraintSets (Segments) (so we only have to Node2Bean' them on startup)
- We need a "cache map" URI-ConstraintSets (for us to be able to evaluate only relevant ConstraintSets, without hitting JCR, before Cache)

## Segment

- Collection of shared traits (might be just one)
- Is a **ConstraintSet**(extends)
  - But has a **name & description**
- Can be considered as an "audience"
- **SegmentEvaluator** will choose if current traits in TraitCollector match this segment
  - Uses combination (and/or/not/etc.) of TraitVoters
- **SegmentManager** will return a list of available segments
  - getSegments()
  - getSegmentByPage(Node node)
  - getSegmentBySite(Site site)?
  - getAvailableSegmentsByPage(Node node)
- System-managed vs. User-managed segments
  - **User-managed**: user creates segments in Segmentation App (editable, visible)
  - **System-managed**: implicit **ConstraintSets** created at-page-level (i.e. by adding an additional trait, for example date: visible from-to)

### Example segment

- **Segment** Swiss users that are logged in
- Consists of two **TraitVoters (ConstraintSet)** (country = "ch" AND user-is-logged-in)
- **SegmentEvaluator** will return this segment, if user's IP address is swiss and he is logged in

### Notes

- Segments are stored as flat lists with the possibility to structure them in **folders** (mgnl:folder)
- **Multiple segments** on single **page variant** are possible and evaluated with **OR?**
  - If additional constraint is added (= new ConstraintSet on page level), evaluation happens with AND: ((segment1 OR segment2) AND constraint)
- ConstraintSets are stored on page level
- Segments are stored in a separate workspace (manageable by the SegmentationApp)

### Questions

- Activation: how to activate dependencies?

## Segmentation

- The task of creating segments

### Basics

- Will be done in **SegmentationApp (SegmentManagementApp)**
- Custom UI for App & Dialog
- Dialog will be customizable just like any other Magnolia dialog
  - Consists of TraitVoter (Constraint) UI elements
- Segments will be "structurable" in folders
- UI for SegmentationApp and segmentation dialog is currently planned by Andreas

### Actions in SegmentationApp

- Create/edit segment
- Create/rename folder

### New UI elements in SegmentationApp

- tbd

## Variants

- Any content can have a variant
- **Scope for now** variant of a page
- Basics applicable for any content, App+UI bound to page variants

### Basics

- A variant of a page associated/connected with a segment
- Prefixed (i.e. **variant-#**) subnode of master page
- Mixin: **mgnl:variant** (thus, can be used for other contents in the future too, not just mgnl:page)
- Properties (both mandatory):
  - **mgnl:variationOf**: single-valued reference (weak reference?) and
  - **mgnl:assignedSegments**: multi-valued String or
  - **mgnl:constraintSet**: sub node with constraint set attached
- Creating a page variant delegates to interface
  - For 5.3 creates a **full copy** of the master
  - Future: might be using "real" JCR references
- A page variant can have multiple segments whereas the master page will never have a segment
- In a first step we will **not support nested page variants**

### Actions in PageEditor

- Creation/modification of page variants will done in PageEditor
- Tree View
  - Create page variant
    - We need a **separate action** as it should be possible to **target pages** to specific traits **without creating a segment**
      - creates ConstraintSet at page-variant-level
  - Assign/add segment
    - Will show available segments to choose from
    - create variant of master page
    - and store selected segment in variant
- Edit View:
  - Change segment(s)
  - Assign Segment(s) (add segment to page variant)
  - Delete page variant



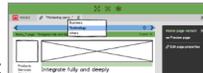
## Notes

Add segment to page variant is either

- selecting one segment from a list or (a user-managed segment)
- adding another constraints (from a reduced list of constraints)
  - choosing one of these will create a ConstraintSet on page level
  - this dialog differs to the one used in the SegmentationApp

## New UI elements in PageEditor

- New UI element **VariantSwitcher**
  - Requires **SegmentManager**
  - Above green edit bar in PageEditor
  - Edit mode:



- Screenshot:
- Switch inbetween master and variant pages
- Will only show segments linked to page variants

- Preview mode:



- Screenshot:
- Is sticky, i.e. will always be displayed on top of edit bar even if page doesn't have a page variant
- Shows all available segments in system to be able to preview all of them

## Dynamic content elements/components

- Custom component models that query content by
  - getting the relevant trait in the TraitCollector and
  - searching (JCR-Query-2) for elements that are "tagged" with value
  - i.e.: **SELECT e.\* FROM [mgnl:events] AS e WHERE e.tags IN ('tag-A', 'tag-B', 'tag-C');**
- Tagging will happen just like selecting a (multiple) category(ies) and adding it to an element

## Rendering

- Introduce new **ContentDecorator** which is Personalization-aware
  - This includes a **NodeWrapper** and a **PropertyWrapper**
    - both completely "hide" whether a master page or a variant is currently being rendered
  - Uses **SegmentEvaluator** to get the best-suited segment
  - And will use **VariantChooser** to select the appropriate page variant (subnode of master-page linked to segment) and wrap it
- (Freemarker/STK/\*)Renderer renders page variant



## Notes

Possible default VariantChoosers:

- SegmentVariantChooser
- CategoryVariantChooser
- TimeOfDayVariantChooser
- UserAgentVariantChooser (always selects master page when user agent is bot)

## Preview

- Allows to preview a page in all its available variants or, put it in a different way, in all the segments assigned to that page.
- Works in PageEditor while in preview mode.
- See: [New UI elements in PageEditor](#)

## Impersonation

- Browse/preview site/pages "as if"
- So called **Personas** usually match a segment
- Simpler impersonation will be achieved by setting **ValueSets** of traits (this could be just one **value**: i.e. the date, see [Trait](#))
- Storing trait instances in TraitCollector (**PreviewFilter**) and overriding previously detected ones
- Separate App/View



#### Questions

- "Fake"
  - Switch constraints in TraitCollector
  - might result in strange behavior: seeing stuff as *eric* with JCR rights of *superuser*
- "Real"
  - switch MgnlUser (user "eric")
  - wrap/swap context (more specific to preview): PreviewContext
  - Is JCR security an issue ("subject"?)

## Cache

See [Personalization and Cache](#).

## Proposed module structure

- **module-personalization** (reactor)
  - **module-personalization-integration**
  - **module-personalization-samples**
  - module-personalization-stk

groupId: info.magnolia.personalization

## Known limitations

Reverse proxy / third party caching with personalization might be an issue.

## Stories

See [BL-206](#) - Getting issue details...

STATUS

## Appendix

### Relation of traits, constraints(sets), value(sets) and segments

## Segmentation / Campaigns

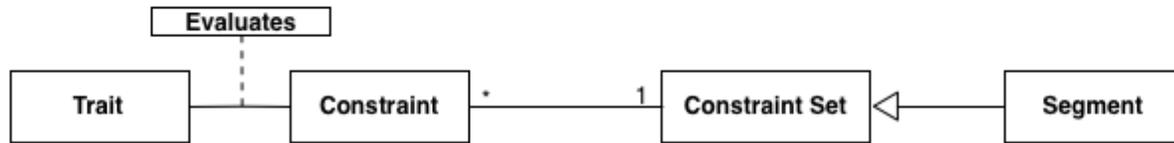
Country,  
UserInfo,  
UserProfile

country = CH,  
user-logged-in

country = CH  
**AND**  
user-logged-in

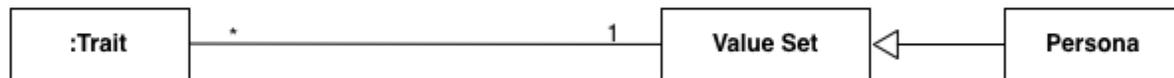
swiss user with  
a profile

### Implementation



## Impersonation

### Implementation



country = CH

country = CH  
**AND**  
user-logged-in

swiss user with  
a profile